A Case Study: What MD Anderson Requires for its Complex Studies and the Boutique CRO that Provides the Perfect Model

Clinical Operations in Oncology Trials

July 13, 2016



Challenges of Oncology Studies: Infrastructure of Academic Institutions

- Diverse group of stakeholders
 - Different goals, responsibilities, tools
 - "One-off," narrowly-focused fashion vs. collaborative approach
- Academic center with potential for delay:
 - Funding
 - Budget approvals
 - IRB approvals
 - Clinical trial and material transfer agreements
 - Patient recruitment, complicated ICFs, sicker patients
 - Securing protected research time from medical school departments
 - Multiple review cycles
- Standards of Care Medical vs. research vs. multinational
 - Multinational across wide geographic locations



Examples of the Impact of Challenges on Trial Design, Execution and Outcomes

- Recruitment
 - Restrictive eligibility criteria
 - Competitive enrollment
- Safety
 - Inconsistency and incompleteness of adequate reporting of adverse clinical events or laboratory toxicological findings
- Quality of data
 - Eligibility criteria influences run-in periods excluding patients prone to adverse effects
 - Greater treatment discontinuation rates in clinical practice
 - Patient selection bias, inadequate reporting of AEs and lab trends due to stake holder influence



MD Anderson Initiative: Moon Shots Program, IACS

- Moon Shots Program
 - To dramatically reduce the incidence and mortality of cancer, so that the disease in all its forms is preventable, detectable, treatable and forgettable
- Created Institute for Applied Cancer Science IACS (2011)
 - IACS is a biotech-like organization within MDACC with the mission to "bring novel, more effective therapeutics to patients"
- The first IACS trial is IACS-010759, an inhibitor of oxidative phosphorylation for the treatment of acute myeloid leukemia



Partnering Sponsor CRO Model: Large or Boutique??



What are the General Questions?

- Who will give you undivided, high-touch attention?
- How will feedback be given on the study design to avoid later issues?
- Are they willing to deep-dive into the study design complexities?
- Are they willing and able to assign highly-qualified resources ("A-team") to provide the level of detail needed up- front?
- Will they collaborate on the key findings and messages for:
 - Safety and efficacy in the preparation of Safety Review
 - Safety Summaries / Regulatory Reports
 - Clinical Study Reports / Publications?



What are IACS Specific Questions

- Who will efficiently and effectively execute the phase 1 trial?
- Who will bring it to the next inflection point (positive or negative)?
- Who will present a suitable dataset for an external organization to evaluate if the compound is a suitable asset for future development?
- Who will provide a rapid delivery for trial status and responses for external funding?



Why a Boutique CRO is a Good Fit

- Staff with academic and industry backgrounds
- Independent organization with full CRO support services and Oncology experience
- The team will work through all phases of the trial
- Exclusive attention for consultation expertise → extension of MDACC with strategy advice / recommendations
- EDC partnership— Approved and Certified
- Customized solutions demonstrate flexibility
- Responsiveness, respect, quality and performance focus



Challenges and Solutions: Study Start-up

MDACC Challenge	PROMETRIKA Solution
Drug supply import requirements to achieve set FPI	 Seasoned, competent and qualified Clinical Supply Expert Select broker with history
Working with multiple stakeholders/ vendors to engage the best outcome	 Meet the vendor; V chemistry Establish a seamless working relationship Flexible and rapid response
Limited Research Staff time, balancing care for patients, investigator responsibilities	 Streamline sponsor reviews Prioritize "need to" vs. "nice to" Identify back-up resources Condense list of questions Working meetings via webinars
Protocol approved a few days before FPI	Maintain timeline planBack-up timeline plan

Challenges and Solutions: Study Execution and Conduct

MDACC Challenge	PROMETRIKA Solution
 Complex protocol design Requiring changes (e.g., ↑↓dosing, additional sites, frequency of detecting DLT, etc.) Conflicting standards of care 	 Protocol review and input pre-IRB Unity of clinical & research practices Data collection tool flexibility eCRF dynamics for natural data collection flow and scientific output Customized reporting
Frequent review of safety data	Enable sponsor accessUser friendly reports
Local lab use and timeliness for key decision making	Workarounds with EMRAutomated data transfers
Recruitment	 Feasibility assessments/pre-qual Community practitioner in research Engage community

Challenges and Solutions: Management

MDACC Challenge	PROMETRIKA Solution
Staying connected with long distance relationship	 Upper management support Creative remote meetings Communication plan Face-to-face interactions→visibility
Envisioning a scalable solution for one study program	Efficient design data collection toolsRetain agilityContinual evaluation
Utilizing technology for effective management of clinical and site needs of the trial	Affordable CTMSOut of box vs. customization
Sponsor's focus - availability limited for ClinOps, Biostats, Data Mgt	CRO lists deliverablesReview prior to Sponsor sign-off



Challenges and Solutions: Quality and Safety

MDACC Challenge	PROMETRIKA Solution
Key messaging and reporting	 Audience criteria Assemble Clinical Research with Clinical Practice
Full participation for regularly scheduled Safety Review Committee Meetings	 Include Safety Review Committee meetings in Timeline for each milestone Schedule with SRS members in advance
Reconciling Clinical with Safety	 Develop agreements on reconciling data points
Unexpected Results of Study Outcomes	 Data Triggers – DLTs, Deviations, Discontinuations, Missed doses & Visits



Challenges and Solutions: Budget

MDACC Challenge	PROMETRIKA Solution
Fiscal efficiency / planning to ensure drug affordability	 Collect data wisely and minimize potential for ↑data queries Select meaningful tools Maximize remote accessibility Regional CRAs
Insufficient financial reimbursement for patient care	 Test the budget Sort reimbursable from non-reimbursable
Anticipated and unanticipated delays	 Proactive, qualitative risk assessment into every stage of development Mitigate risks (e.g., staffing, recruitment, drug supply delay, regulatory delays, effective communication) Back-up plans

MDACC's CRO Selection

- The PROMETRIKA Advantage
 - Core values centered on caring and compassion
 - Focus on end goal and impact on patients with cancer
 - Seamless integration to become extension of sponsor team
 - Use seasoned staff to minimize risks of out of scope budgets and extended timeline
 - Establish a collaborative cross-functional approach for successful delivery of quality data
 - Provide a quick start for full-service



Thank you!

LuAnn Sabounjian

Head of Clinical Operations and Drug Safety
PROMETRIKA, LLC
617-868-2020 ext. 212
Isabounjian@prometrika.com

